

FARMERS MARKET SALES REPRESENTATIVE

Saturdays, 7:30am – 4:30pm, April – Dec

Background

Raven Breads is a market and wholesale bakery focused on great food, cheerful and informed service, ethical business, and bicycles. We bake wholegrain, sourdough breads that are flavorful and nourishing, and rustic pastries that emphasize our excellent ingredients, from local grains and dairy to seasonal produce. We bake for our community, to bring them their daily bread; for ourselves, to earn a living producing beautiful food; and for the food system, to strengthen the connections between farmers, millers, bakers, and eaters.

Position Overview

The Bellingham Farmers Market is a vibrant market of farmers, crafters, and food producers that runs 10am-3pm every Saturday, April – Dec. The farmers market sales representative is responsible for running the market stand efficiently and with attention to excellent customer service, increasing sales, and accurate transactions and record keeping.

Job duties include:

- Loading the trailer and riding the market stand the few blocks from the commissary to the farmers market and back by bicycle.
- Setting up and breaking down the market stand and maintaining the display during the market.
- Engaging with customers, answering questions, enthusiastically explaining the business and products, and kindly and firmly moving people along when necessary.
- Doing cash and credit card transactions. Keeping accurate inventory and sales records.
- Occasionally trading leftover product with other market vendors for bakery ingredients.

Required qualifications:

- Willingness to learn about the business and product and to provide cheerful, well-informed customer service and customer education.
- Strong work ethic and desire to work efficiently and accurately.
- Attention to detail in aesthetics (market display) and record keeping.
- Good fitness and the ability to ride a bicycle with a heavy trailer, lift 50+ lbs repeatedly, and work outside in varied weather.
- Timeliness and willingness to commit to the entire season.
- A food handler's permit.

Preferred qualifications:

- Sales experience, especially at farmers markets or in other fast-paced sales environments.
- Some familiarity with local food systems, farming, and/or sourdough baking.
- Experience biking, especially with heavy loads.

Compensation:

The base wage is \$13.50-15.00/hour DOE, with the possibility of performance-based raises and a \$1.00/hour end of year-end bonus upon successful completion of a full season and satisfactory performance of all job duties.

To apply, email sophie@ravenbreads.com with the subject line “Farmers Market APPLICATION.” Please describe your interest and relevant experience, any schedule considerations, and attach a current resume with 2-3 professional references. Thank you for your interest!